March 2022

## WoodmenLife<sup>®</sup> MAGAZINE

# Members Find Stability in Retirement

### ALSO IN THIS ISSUE

Are You Taking Advantage of Your WoodmenLife Extras? Annual Report: WoodmenLife by the Numbers, 2021





In partnership with the Chesterfield County Sheriff's Department, WoodmenLife members donated toys to children in need.

See more WoodmenLife members in action on Page 34.

# **Stronger Together**

Patrick L. Dees

Hello again, members of the WoodmenLife family.

Many years ago, I learned that there are certain things

you can't accomplish on your own. Our organization couldn't exist for more than 130 years and help

protect the financial futures of so many families

with just one person. Simply stated, we are stronger

when we work together. I'm happy to report that

since July 2021, our Chapters have completed a total

of 1,533 meaningful Shared Commitment projects in their local communities. This is outstanding, and

it couldn't have happened without your spirit of

volunteerism. My sincere thanks go out to all who

I'm also pleased to announce that even through the

most challenging times, our organization continues to grow. As of year-end 2021, we have more than

\$11.4 billion in assets with a surplus of \$1.73 billion. This equates to an impressive surplus ratio of 17.71%,

which means we have nearly \$118 available for every

\$100 in payments we owe to you, our WoodmenLife

helped make these projects successful.

I hope that this letter finds you well and in good spirits. It's hard to believe that we're already through the first quarter of 2022, and that spring is upon us. It's a time of growth and renewal, and we look forward to spending more time together doing what we do best — helping each other and helping better our communities.

We continue to find new ways to serve you in the most efficient way possible. In this edition, you'll read about how two members benefited from annuities products. Both had different situations, and both found the solutions they needed through their local Sales Representatives.

You'll be pleased to read that WoodmenLife is rolling out a new WoodmenLife Extra for members. Through LawAssure, you can create customized wills, powers of attorney and healthcare directives from the comfort of your own home. Read about it and other extras in the magazine's special section.

Some other exciting news shared in this edition is the soon-to-be-released redesign of WoodmenLife.org We've worked hard to improve your experience on our site, and we hope you find the look, feel and ease of navigation to be second to none.

WoodmenLife

members. For more information, you can see our Annual Report on Page 14.

It's clear that we can accomplish great things when we work together. Thank you for your support of our organization and all the outstanding contributions you make to your communities. I look forward to what lies ahead and how we can be stronger together!

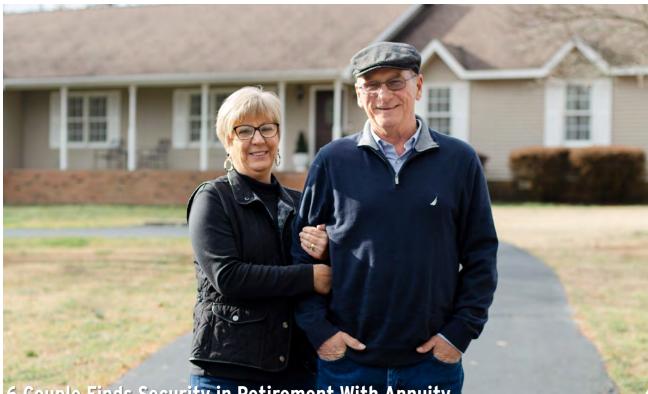
Sincerely,

atrick h.

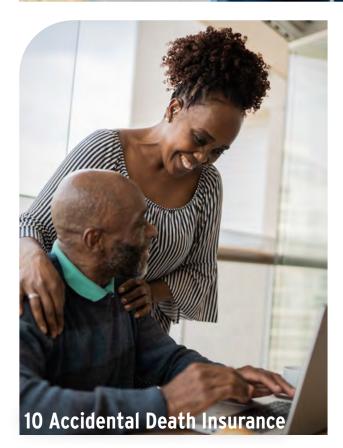
Patrick L. Dees President & CEO

**Our Mission:** Uniting hardworking Americans to secure their





**6 Couple Finds Security in Retirement With Annuity** 







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Be sure to look at the special section highlighting WoodmenLife's Extras, including a brand-new extra.





# you need us most

Dr. James W. Bosler III, Louisville, KY Dr. James W. Shaver, Landis, NC Michael C. Shealy, Lexington, SC Daryl J. Doise, Frisco, TX Danny E. Cummins, Troup, TX Dwayne H. Tucker, Brentwood, TN Robert T. Maher, Naples, FL Cathryn B. Mobley, Appomattox, VA J. Patrick Caldwell, Tupelo, MS

Lori Howard

# Designer: Janelle Arthur Jerry Underwood

**Equal Access Policy** 

### Proud member -k#

AMERICAL FRATERNAL ALLIANCE

On the Cover Carol and Glen "Allen" Lynn have found financial security in retirement with the variable annuity

### 👬 WoodmenLife®

### Volume 144 • Number 2

We've been helping to protect the financial future of families like yours, making a difference in hometowns across America and honoring our country since 1890. As a not-for-profit life insurance company, we put money back into the community. We're here when

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WoodmenLife Magazine (ISSN 1069-1790) is published quarterly for \$2.00 per year by Woodmen of the World Life Insurance Society, 1700 Farnam St., Omaha, NE 68102. Periodicals postage paid at Omaha, NE, and additional mailing offices. Postmaster: Send address changes to *WoodmenLife Magazine*, 1700 Farnam St., Omaha, NE 68102-2025.

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Purchase insurance and annuity products that meet your financial situation, needs and

objectives. Never purchase insurance and annuity products for the sole purpose of qualifying for non-guaranteed membership extras.

WoodmenLife is an Equal Access membership organization that promotes a culture of inclusion. It is the policy of WoodmenLife to seek qualified members on a nondiscriminatory basis and to provide all members with equal access to and allow their participation in WoodmenLife's chapter system, chapter events, fraternal benefits, and all other fraternal activities on a nondiscriminatory basis. Membership is open to all individuals who share the values of family, community and country regardless of race, color, religion, age, sex, sexual orientation, gender identity, national origin, disability, military or Veteran status, and/or any other classification or factor protected by federal, state or local law

It is also WoodmenLife's policy that any form of harassment of any member for any reason, not just on the basis of any factor or protected status listed above, will not be tolerated.

### Proud partner of:



Cover photo by Abrea Crackel Photography



# **Seeking Security in Retirement Leads Members to Annuities**

hen Glen "Allen" Lynn of Paducah, KY, was looking for a place to put his pension funds after his employer was purchased by another company, he fell into the perfect age range for the WoodmenLife Variable Annuity<sup>1</sup>, said Financial Representative Earl Davis.

"Someone between 50 and 60 is the ideal age in my eyes," Davis said. "That gives them adequate time for growth in the market."

Lvnn was 58 when he was referred to Davis. Now 64, he's pleased with the guidance Davis provided.

"I can't say enough about Earl," he said, adding that he had little knowledge about the stock market and how to make his pension funds grow into an income in retirement.

For another member, William "Bobby" Ball of Chesterfield, VA, it was a bad experience in the stock market that led him to WoodmenLife's other annuity offerings.

grow his money.

William "Bobby" Ball 🙎 Chesterfield, VA 📥 Chapter 355 Member Since 2015

**Member Highlights** 

After retiring in 2002, Ball invested some of his retirement savings in the stock market, hoping to

"To make a long story short ... the market crashed in 2007," Ball said.

Carol and Glen "Allen" Lynn have appreciated the financial security they've felt in retirement with WoodmenLife's Variable Annuity. With that security, they have had the opportunity to travel and spend time with their dog, Gus.

\*An individual becomes a member by joining our shared commitment to family, community and country, and by purchasing a WoodmenLife product.



Stung by the loss, Ball was receptive when Sales Representative Wayne Anderson approached him in church, and they talked about annuities. Ball said the relative stability of a fixed annuity appealed to him.

The same was true when Beth Jones became Ball's Rep after Anderson passed away in 2018. She suggested Ball go with a fixed annuity, which Ball did.

### Success With the Variable Annuity

For Lynn, the fact that the variable annuity allowed him to invest for growth based on investments in stocks and bonds was a great selling point. But equally important was how the variable annuity protected his investment for his beneficiaries.

The key attributes of the product that are attractive to Lynn and members<sup>\*</sup> like him are:

· Growth potential in the stock market over fixed rates - Clients who hold the investment for some time have the potential to see their assets grow.

### CONTINUED ON NEXT PAGE ->



• The 4% annual death benefit credit (or roll-up death benefit) feature, which grows a client's investment by 4% compounded interest every year until the client reaches the age of 80 or until the premium amount doubles<sup>2</sup>. This helps insulate beneficiaries from the worst of market-related losses.

Lynn and his wife, Carol, have begun taking payments from their investments, and they couldn't be happier.

"Earl says these are our 'go-go' years," Carol Lynn said. "He has set us up to enjoy them."

Allen happily followed up, saying the couple have traveled to Europe and Alaska, and plan to cruise the western Caribbean this year.

### Success With a Fixed Annuity

For Ball, 79, it was the dependable return that sold him on the fixed annuity.

At WoodmenLife, deferred fixed annuities<sup>3</sup> earn a guaranteed minimum interest rate. The amount of the benefit paid out at retirement can be a fixed payment or vary, depending on client preferences. This can help when planning a budget in later years.

Other benefits of a fixed annuity include:

- A minimum guarantee The annuity will never earn less than the minimum guaranteed interest rate
- Tax-deferred growth Interest earned on the annuity is tax-deferred until withdrawn<sup>4</sup>
- Avoidance of probate<sup>5</sup> The death benefit passes directly to the named beneficiary
- Withdrawal benefit Up to 10% of the annuity's value can be withdrawn each certificate year without paying a surrender charge<sup>6</sup>

Ball said he has seen his investments grow steadily, and credited the guidance first provided by Anderson and now by Jones.



"I feel like I'm in good hands with WoodmenLife," he said.

He thinks so highly of his products that he puts any additional money he receives into his annuities. He also was pleased that his annuity has a death benefit that helps protect the financial future of his wife, Judith, 78.

"If anything happens to me, I will leave my wife in as good of a position as possible," he said.

To learn more about WoodmenLife's annuity products, talk with your Representative or visit WoodmenLife.org/Retirement

You should consider the investment objectives, risks, charges, and expenses of the WoodmenLife Variable Annuity carefully before investing. Call Woodmen Financial Services at 1-877-664-3332 for a current prospectus, which contains this and other information about the annuity. You should read the prospectus carefully before investing.

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## **Annuities 101**

### Q. What is an annuity?

**A.** Annuities are insurance contracts that are set up so you can grow your retirement savings and provide a guaranteed income. You make regular premium payments, or a single payment and receive regular income checks (payments) over time. Depending on your financial needs and objectives, annuities can be qualified or non-qualified.

### Q. What is a qualified annuity?

**A.** A qualified annuity is funded by pre-taxed money. The money isn't taxable until it is taken out of the annuity. You are required to begin taking distributions from a qualified annuity at the age of 72.

### Q. What is a non-qualified annuity?

**A.** A non-qualified annuity is funded by after-tax dollars, so only the earnings the investment receives are taxable.

### Q. What is a fixed annuity?

**A.** With a fixed annuity, an initial interest rate is set with an initial interest rate guarantee period. After that, the annuity receives the annual current interest rate never to be below the minimum guaranteed interest rate set at the time of issue.

### Q. What is a variable annuity?

**A.** A variable annuity is a product that lets you invest in the stock market and provides features like a death benefit.

### **Q.** What is an immediate annuity?

A. With an immediate annuity, you will make a single lump sum payment to WoodmenLife, and in turn, WoodmenLife will make a pre-determined monthly payment back to you.



### **Accidental Death Enroll for** coverage in **Insurance** Adds wo easy steps **Protection, Peace of Mind**

s a valued member<sup>1</sup> of the WoodmenLife family, you've already taken steps to ensure your family is protected should the unthinkable happen. We realize that life is at best unpredictable, and accidents can happen. That's why WoodmenLife is pleased to offer Accidental Death Insurance<sup>2</sup> to help enhance your current protection with a cash benefit should you die in a covered accident. We've also made it easy for you to add this protection through simple, online enrollment.



### About Accidental Death Insurance

With an Accidental Death Insurance certificate, families can receive an added Accidental Death Insurance benefit at an affordable monthly rate, which could be in addition to existing coverage. Those applying for Accidental Death coverage automatically qualify for this added protection, regardless of their health status, meaning there are no medical exams or health questions. The death benefit received can be used to pay for housing costs, everyday bills, medical emergencies, education expenses, and more.

### Who Can Enroll?

You don't have to be a WoodmenLife member – anyone can apply. Share this offer with your friends and family. It's a great way to show them how much you care.



### **Easy Enrollment**

We've made it as easy as possible for you and your loved ones to take advantage of our Accidental Death coverage. Access WoodmenLife.org/Accidental-Death and enroll for coverage in two easy steps. Remember, there are no medical exams or health questions, and you can sign up online.

Even if you've already enrolled for this coverage, you can apply for additional Accidental Death coverage, up to a maximum of \$500,000.

### Peace of Mind and More

Nothing is more important than taking care of your family, and this insurance pays up to four times more than the Accidental Death benefit if your death occurs on a common carrier like a train or airplane<sup>3</sup>. And now you'll have peace of mind knowing that you've added another layer of coverage to help protect your family's financial future.

### Enroll today by simply visiting WoodmenLife.org/Accidental-Death

1. An individual becomes a member by joining our shared commitment to family, community and country, and by purchasing a WoodmenLife product.

2. Form Number 8838 (XX) 1-20

This certificate is guaranteed renewable until age 85 (age 80 in CA), subject to the Termination of Coverage provision. Benefits begin to reduce at age 70. Accidental Death Insurance issued by Woodmen of the World Life Insurance Society, Omaha NE. Woodmen of the World Life Insurance Society is domiciled in Nebraska and is licensed in all states. (NAIC# 57320) WoodmenLife Accidental Death Insurance is currently being offered in: AL, AZ, AR, CA, CT, FL, GA, HI, IL, IN, IA, KS, KY, LA, MD, MI, MN, MS, MO, NE, NV, NJ, NY, NC, OH, OK, PA, SC, TN, TX, VT, VA, WA, WV, and WI. Product and its features, exceptions, limitations and reductions may vary by state and may not be available in all states. This is accident-only insurance.

For complete terms of the insurance and coverage, please refer to your Certificate. To obtain this additional coverage, you must be aged 18-80 (aged 18-75 in CA; aged 18-64 in NJ). For further information regarding WoodmenLife Terms and Conditions, Privacy Notices, Privacy Requests, Constitution (ACL), NY Residents and our Accessibility Statement see www.woodmenlife.org. 3. The accident causing the injury resulting in death must occur while riding as a fare-paying passenger in or on a licensed public conveyance operated by a common carrier on its regularly scheduled route. Maximum total benefit limited to \$1,000,000. In CA, only up to three times more than the Accidental Death benefit is allowed.

4. WoodmenLife Extras are available to members. An individual becomes a member by joining our shared commitment to family, community and country, and by purchasing a WoodmenLife product. These extras are not contractual, are subject to change and have specific eligibility requirements.

10055 3/22



### **Benefits Include:**

- **√** Up to \$500,000 of Accidental Death benefit coverage
- ✓ Guaranteed approval for your Accidental Death Insurance
- ✓ Easy online enrollment process with automatic qualification
- ✓ No medical exam
- ✓ Don't need to be a WoodmenLife member to apply
- ✓ Access to WoodmenLife's valuable member extras<sup>4</sup>





## America Is ... Video Contest

Do you know a classroom that would like to show their patriotism and earn some extra cash at the same time?

WoodmenLife's "America Is ..." Video Contest is back again this year. Classrooms in kindergarten through eighth grade are invited to share their American pride through original videos. The 2022 theme is "We the People."

Submissions — which must not exceed 60 seconds — will be accepted March 1-31. Voting will be open April 4-8, and winners will be announced April 14. The grand prize is \$2,500, second place is \$1,500 and third place is \$1,000. Winners will be chosen through the WoodmenLife Facebook page.

Do you know a classroom that could use some money? Encourage them to participate and share their American pride.

For full contest rules and details on how to submit entries, visit Facebook.com/WoodmenLife



### 2022 Falcon Watch

The falcons are coming! As the weather begins to warm, we can look forward to our annual feathered friends making their home at the WoodmenLife Tower. Peregrine falcons, first introduced to the WoodmenLife Tower in 1988, have been returning to nest each spring atop our offices in downtown Omaha, NE. These beautiful, once-endangered birds are fascinating to watch, and you'll once again get a front-row seat with our live webcam. Visit WoodmenLife.org/Falcons to watch the falcons, read falcon facts and see a timeline of the falcons' years at WoodmenLife.

"AMERICA IS..."

\$2.500

S1.500 Secon

**\$1,000** Third Place

## WoodmenLife Retains Superior Rating

A.M. Best, an independent financial rating agency, has once again affirmed WoodmenLife's A+ (Superior) financial strength rating, reflecting its independent opinion of the organization's financial strength and ability to meet ongoing insurance and contract obligations.

This marks the 46<sup>th</sup> consecutive year WoodmenLife has received the A+ rating.

WoodmenLife executives and financial experts recently met with A.M. Best, presenting our efforts toward continued financial strength and success. A.M. Best rating analysts also heard about our ongoing innovations to better serve our members, as well as our risk management practices during the pandemic. Both topics were important considerations in the rating process.

Out of 15 possible ratings, "A+" is A.M. Best's second-highest rating. The agency bases this rating on a comprehensive and qualitative evaluation of WoodmenLife's balance sheet strength, operating performance, business profile, and enterprise risk management capabilities.





# 2021: Making a Difference in Our Communities

Uncertain times continued in 2021, but the WoodmenLife family stayed strong, and we stayed committed to making a difference wherever we could. Some of these efforts are highlighted here to showcase how much we care about our communities.

We've been helping to protect the financial future of families like yours, making a difference in hometowns across America and honoring our country since 1890. In fact, our members held 1,533 community service events during the second half of 2021 — once some COVID-19 restrictions were lifted — and contributed 34,564 volunteer hours.

### In the first year of the program, 76 Celebrating Red, White & Blue<sup>®</sup> events were held.

### National Community Focus

In 2021, in partnership with our members, we donated \$295,733 and 166,402 pounds of food to help with food insecurity.



### Shelter With Care Campaign

To help support local homeless relief organizations, 765 chapters donated a total of \$439,000.

### **Equipping Our Hometown Heroes**

Members from 774 chapters participated, donating \$491,978 to support local First Responder agencies.

### **Giving Together Program**

Our members participated in 343 community service projects — cleanups, beautification and painting — across the country.

### WoodmenLife Extras

United States Flags Presented
Natural Disaster
Student Loan Relief Awards
WoodmenLife Focus Forward Scholarship® Awards
Member Discounts with Life's Perks®
First Responders Benefit
Newborn Benefit
Orphan's Care

<sup>†</sup> This reflects donations between July 1, 2021 - December 31, 2021 (flag donations were suspended until July 1).

<sup>‡</sup> There were 22 orphans on the program at year's end. This number fluctuates throughout the year due to individuals moving off the program and does not balance with the total amount paid out.





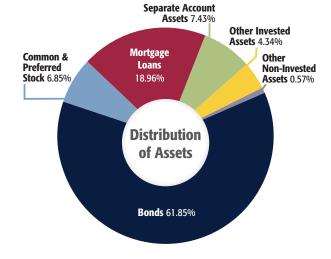
Quantity	Benefit Amount
2,435 <sup>†</sup>	\$54,747
441	\$325,012
71	\$71,000
497	\$307,000
21,072 Users	\$383,644
	0
	\$20,000
	\$258,000 <sup>‡</sup>

### **Financial Highlights**

WoodmenLife's financial performance in 2021 included income of more than \$952.3 million. Life insurance in force increased, totaling \$39.2 billion. At year's end, WoodmenLife had total assets of more than \$11.4 billion and nearly \$118 of assets for every \$100 of liabilities, further indication of our strong financial position. Benefit payments to customers and beneficiaries totaled nearly \$779 million, while refunds to customers were \$27.4 million.

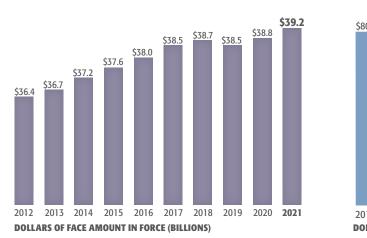
Assets	Dec. 31, 2020	Dec. 31, 2021
Bonds	\$7,242,316,818	\$7,090,226,299
Common & Preferred Stocks	490,645,410	785,542,081
Mortgage Loans	2,165,560,012	2,173,041,204
Real Estate	69,129,006	64,119,282
Certificate Loans	135,652,573	127,777,267
Short Term Investments & Cash	270,656,439	100,424,972
Securities Lending Assets	72,009,918	126,150,514
Other Invested Assets	45,800,399	79,388,460
Other Non-Invested Assets	1,066,676	6,637,639
Due & Accrued Investment Income	61,212,181	58,324,297
Separate Account - Pension Plan	285,297,034	330,775,009
Separate Account - Variable Annuity	388,216,904	521,242,500
Total Assets	\$11,227,563,368	\$11,463,649,523





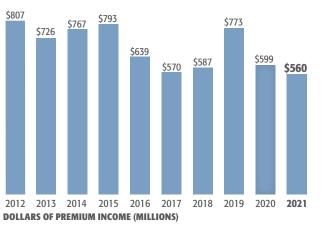
Liabilities & Surplus	Dec. 31, 2020	Dec. 31, 2021
Reserves	\$8,267,442,663	\$8,131,640,829
Contract Claims	72,646,695	66,991,115
Certificate Refunds	244,951,439	238,554,318
Advance Premiums & Premium Deposit Fund	7,825,647	8,330,651
Asset Valuation Reserve	130,753,055	170,799,364
Interest Maintenance Reserve	0	0
Post Retirement Benefits	50,076,580	48,713,625
Payable for Securities Lending	71,995,320	126,164,870
Other Liabilities	93,769,301	95,394,135
Separate Account Liabilities	673,513,938	852,017,509
Total Liabilities	\$9,612,974,638	\$9,738,606,416
Surplus Before Net Income	1,602,150,969	1,656,462,701
Current Year Net Income (Loss)	12,437,761	68,580,406
Total Surplus	\$1,614,588,730	\$1,725,043,107
Total Liabilities & Surplus	\$11,227,563,368	\$11,463,649,523
Surplus Ratio (Surplus/Liabilities)	16.80%	17.71%

Insurance in Force 10-Year History



16 WoodmenLife Magazine | WoodmenLife.org

### Premium Income 10-Year History



ANNUAL REPORT



### Community Member Highlights Deborah Gwon 💄 Placentia, CA 🖛 Chapter 6 4 Member Since 2015 Involvement is Key for California Real Estate Agent

eborah Gwon knows firsthand the value of community and the importance of surrounding yourself with good people.

Born and raised in South Korea, Gwon and her family immigrated to California when she was about 17 years old. "It was quite a challenging transition as a teenager," Gwon recalled.

Now a Los Angeles County real estate agent, Gwon is a married mother of two teenage boys. She got her first taste of real estate in college when she had the opportunity to work part time for a large real estate firm near her house.

"It was perfect because I didn't have to drive - I could walk to work."

After graduating college, settling down and having her first child, she realized that she needed to find a job that offered flexibility.



Deborah Gwon appreciates the flexibility of her career in real estate. It allows her to spend time having fun with her husband, Jin Park, and teenage sons, Derrick and Joshua Park.

"I needed something that was flexible, timing-wise, and would still be enough to support my family. After a lot of prayer, I landed in real estate." Gwon earned her real estate license in 2006.

It was through her real estate work that Gwon was referred to WoodmenLife by a client.

"When I found out about WoodmenLife and its focus not only on insurance but on serving the community, I really liked that idea," Gwon said. WoodmenLife's commitment to giving back to the communities served is what helped Gwon make her decision to become a member.

"That persuaded my decision over any other insurance company."

A member for just over half a decade, Gwon also serves as president of Chapter 6 in Norwalk, CA. In her time with WoodmenLife, she's been involved in a variety of community service projects — from filling backpacks for a kids' shelter and visiting the elderly, to trash pickup and park cleanup.

Not only does Gwon find value in participating in service projects, but she also takes pride in getting her family involved alongside her. Her sons and husband joined her in picking up trash in the community, which was followed by attending a Los Angeles Dodgers game together.



Deborah Gwon is proud that her membership in WoodmenLife allows her to help the community. Her husband and sons have worked alongside her, picking up trash and helping those in need.

### "I always tell my kids the stuff that's important in life – it's not you becoming rich, it's being surrounded by good people." - Deborah Gwon WoodmenLife CA Chapter 6 President

"My boys have good memories of WoodmenLife because of how supportive WoodmenLife is of the community, which impacts their lives," Gwon said. She also encourages her sons to serve the homeless and others who need help.

Gwon instills the philosophy of support and giving back in her children. "I always tell my kids the stuff that's important in life — it's not you becoming rich, it's being surrounded by good people.

Purchase insurance and annuity products that meet your financial situation, needs and objectives. Never purchase insurance and annuity products for the sole purpose of qualifying for non-guaranteed membership extras.

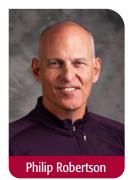
It's about support by everyone coming together as a community."

WoodmenLife has provided an outlet for Gwon to remain involved in her community.

"As a middle-aged woman, if I don't actively look for ways to get involved, then it is very easy to be out of the loop," she said. "I want to support my community and it's easy to get involved with the support of WoodmenLife."



nterested in doing some light reading about WoodmenLife? Community Outreach Advisor (COA) Philip Robertson is ready with book recommendations. Need a history lesson? He's teeming with WoodmenLife tidbits.



MEMBER

NEWS

(Did you know that the man who designed the 50-star American flag was a WoodmenLife member?)

When it comes to WoodmenLife, Robertson can't help but get excited. As the longest-tenured COA, he's eager to share the WoodmenLife story and get people as excited as he is.

**COA Highlights** Philip Robertson 💄 Decatur, AL 丰 Chapter 43 🦏 Member Since 1987

If you ask Robertson, of Alabama North, when he got his start with WoodmenLife, he'd slyly say that he's been with the organization since he was born. In actuality, he was first hired in 1987. He had been working in education as a teacher and a coach when his brother, who was a successful Sales Representative with WoodmenLife, approached him with an idea.

WoodmenLife was looking for someone to run a summer program. Having attended similar programs when he was young, Robertson happily took him up on the opportunity. And what started out as a short-term gig quickly became much more long term.

At the time, there wasn't even a job description for what this more long-term role would look like. Instead, the Regional Director at the time approached Robertson and said, "We're looking for someone, and I think you'd be great."

That role ended up being a fraternal coordinator, a position that eventually evolved into what we know today as Community Outreach Advisor.



Community Outreach Advisor Philip Robertson waves from the field at a Birmingham Barons aame, a family event for WoodmenLife members WoodmenLife sponsored the National Anthem at the game.

As part of Robertson's role as a COA, he organizes activities for WoodmenLife families. He has three criteria for his events: He wants them to be memorable, safe and affordable.

"Any time we put something together, we had to make this worth people's while," he said.

One of the events that Robertson is most proud of was an outing to the Talladega Superspeedway. In Alabama, NASCAR is a big deal, and he knew the event would appeal to his members. However, the hefty price tag and rowdy atmosphere are often disqualifying factors for families.

So, Robertson got to work. He's found that if you plan ahead and work with a venue, they're often receptive to the idea of families filling their seats and can offer significant group discounts.

The end result at Talladega was a memorable experience, to say the least. Robertson was able to get the WoodmenLife group a private and secure area, complete with the best seats in the house, family atmosphere, security, and easy access to restrooms.

Robertson has also had the opportunity to organize outings to an Alabama Crimson Tide football game, a water park, Minor League Baseball games, and the U.S. Space & Rocket Center in Huntsville.

After 35 years, what has kept Robertson excited about his job is the versatility and adaptability it has allowed. "It's different every day," he said.

And it's not just his role that is changing — he notes that WoodmenLife and its chapters are evolving and appealing to a younger generation. For example, he said, the organization is embracing technology and social media to communicate with younger families, as well as planning and conducting events with anyone who shares WoodmenLife's family, community and country.

"What I appreciate most is that WoodmenLife is making an extra effort toward changing with society,

Robertson says people often read about WoodmenLife Extras and think, "it's too good to be true." He takes it upon himself to make sure members know that, yes, these opportunities do exist.

"The unthinkable doesn't have to happen for you to benefit," Robertson said.

At the end of the day, the activities and extras are great, he said, but they "pale in comparison to protecting a family" — part of WoodmenLife's core goal. "It's so rewarding to see when you make a difference, but even more when it makes an impact."

so it has remained relevant. With the vision of our current leadership, we are making great progress."

While there's still room for improvement, "the future looks really bright," Robertson said.

### "It's so rewarding to see when you make a difference, but even more when it makes an impact." - Philip Robertson Community Outreach Advisor

The best advice Robertson has for members is to stay informed and connected in order to get the most out of their WoodmenLife membership. Valuable extras, like scholarships or financial assistance in the wake of a natural disaster, can evolve, so members should talk to their Sales Representative and pay attention to communication from WoodmenLife to see what extras they can benefit from.

# Showcasing Patrotism Flag Display Touches Hearts in Georgia

orty-five miles north of the Florida-Georgia state line, you'll find the community of Waycross, GA, home to WoodmenLife Sales Representative David Osburn. Having just started at WoodmenLife in July 2020, Osburn quickly felt at home with his new role.

MEMBER NEWS

> "My wife, Andrea, is a Sales Representative for WoodmenLife as well. It means a lot to us to work with families to protect their future. We are more than an insurance company - we are a family. All of the members of our team are supportive and want everyone to succeed."



In October, Sales Representative David Osburn and 28 racecar drivers displayed an American flag as part of the Opening Ceremonies at the Waycross Motor Speedway.

What fills Osburn with even more appreciation is the opportunity that Georgia South Regional Director

Dennis Powers has given WoodmenLife Representatives and Chapters to express their patriotism through Celebrating Red, White & Blue<sup>®</sup> flag events — displaying oversized American flags at local high school and community college football games and other community gatherings. The events generate an awareness of



what WoodmenLife can offer while also showing that the organization stands behind the community and American patriotism.

As a former photography business owner, Osburn had previously worked with many schools and sports teams around Waycross. When the pandemic hit and many activities and school events were not able to happen, Osburn found that his new career with WoodmenLife still provided him the opportunity to give back to his community in a special and impactful way.

One such flag display event took place at the October 2021 Opening Ceremonies at the Waycross Motor Speedway. Osburn and 28 racecar drivers carried the 30' x 60' American flag carefully across the muddy Georgia red clay to the center of the racetrack, where they unfurled it as the National Anthem began. As Osburn and the other flag carriers waved the flag up and down in unison, 4,000 spectators watched on with respect and amazement at such a special moment.

"When the anthem ended, the crowd was roaring," Osburn said. He added that he heard from many that day how touched they were to see such an incredible flag presentation at the opening ceremony. "It makes you feel good to reach the community in this type

Osburn and other Representatives and chapters of Georgia South have been busy planning more of these Celebrating Red, White & Blue events for 2022, including presenting the flag at local high school basketball, football, softball, and baseball games and another visit to a racetrack in Brunswick, GA.

"When the anthem ended, the crowd was roaring. It makes you feel good to reach the community in this type of patriotic way, and to show that WoodmenLife is there with them, in their community."

> - David Osburn WoodmenLife Sales Representative

of patriotic way, and to show that WoodmenLife is there with them, in their community. It allows us to showcase our love of country and how we look for ways to express our American patriotism together."

Those interested in reserving a Celebrating Red, White & Blue<sup>®</sup> oversized flag display for your next community event can fill out a request form at WoodmenLife.org/Extras/Flag-Form



# WoodmenLife Student Loan Relief Program

### Application period open May 1 - June 30

magine being able to ease the burden of those student loans you took out when you pursued higher education. You could get help by applying for the WoodmenLife Student Loan Relief program.

The WoodmenLife Student Loan Relief application period opens May 1, and eligible WoodmenLife members may apply. Financial need is not considered for this program. Rather, applicants will be chosen based on the following criteria:

- Have graduated from a post-secondary trade school, college or other institution
- Provide documentation of U.S. federal student loan debt in good standing (your loan cannot be in default or delinquent)

- Be a WoodmenLife member in good standing for at least three years
- Be part of a family where everyone is a WoodmenLife member

In 2021, we awarded 71 loan relief awards. This year, we have 200 available awards, and our goal is to award all of them.

Past WoodmenLife Focus Forward Scholarship® recipients and past WoodmenLife Student Loan Relief recipients are not eligible. The application period closes June 30.

For more information about this program, visit WoodmenLife.org/Student-Loan-Relief

## Virginia Chapter Commemorates **80<sup>th</sup> Anniversary of Pearl Harbor**

ec. 7, the day that shall live in infamy, was kept top of mind last December when Chapter 66 in Virginia organized and hosted a commemoration of the 1941 attack on Pearl Harbor. American Legion Post 240 of Daleville, VA, co-sponsored the event.

Chapter Highlights Chapter 66 Roanoke, VA 🛛 🖛 Members 2.620 Chapter Founded in 1904

The highlight of the event was a bugler playing "Taps" at 12:55 p.m., Eastern Time, the time of the attack. The bugler was the grandson of a Pearl Harbor survivor, which made the

moment even more poignant — as did the moment of silence that followed.

The Daughters of the American Revolution, whose representatives laid a wreath, and local members of the Veterans of Foreign Wars also participated. Three television news crews covered the event and interviewed Veterans in attendance.

It all came about through a partnership Community Outreach Advisor Marla Baker has built with a local hotel. For years, she has put up a Christmas display



## **Natural Disaster Benefit**

Don't forget: WoodmenLife also offers relief to our members in the event of a natural disaster. We provide financial assistance of up to \$1,000 to help with repair costs for those whose homes have been damaged or destroyed. Disasters include hurricanes, tornadoes, floods, and forest fires. To apply for this benefit, visit WoodmenLife.org/Natural-Disaster







anniversary of the attack on Pearl Harbor. Other community groups participated, including the Daughters of the American Revolution, which laid a wreath.

at The Hotel Roanoke & Conference Center, which annually draws 10,000 to 16,000 visitors.

"It's just great marketing and outreach," Baker said.

Hotel officials agreed when Baker asked them about hosting a patriotic event to observe the 80th anniversary of the Pearl Harbor attack. Recruiting Sales Manager Steve Bishop served as the host and guest speaker.





# Looking Forward to Seasons Full of Activities

Last fall we reinstated the use of WoodmenLife chapter halls, and this past winter we removed all attendance restrictions on chapter activities. That has us excited for volunteer and Shared Commitment opportunities this spring and summer.

It's been too long since we've been able to get together in larger numbers to celebrate common interests like our love of country. Now, we can gather for occasions like Flag Day ceremonies, Memorial Day commemorations and events to honor our Veterans and First Responders.

Check the chapter calendar on the back of this magazine to see what your chapter has planned.

Please note, though, that there are still rules we'll be following, like CDC guidelines for masking/social distancing and not allowing member-prepared food (meals must be catered).

For more information, contact your Community Outreach Advisor.



These WoodmenLife volunteers helped beautify a middle school courtyard by cleaning up debris, planting flowers and applying mulch.

# Share Photos of Your Community Events

As you get back out there to serve your community, make sure people know about it. Take photographs of your activities and share them with us. Every photo you take contains an example of how WoodmenLife and you make a difference where you live. You can submit photos at **WoodmenLife.org/photos** 

### **Taking Great Photos**

- Use your phone's HDR setting if it has one. All iPhone and many Android devices have the option in the camera settings menu.
- Don't use digital zoom. It lowers the resolution and quality of the image.
- Don't rush. The more relaxed you are in taking photos, the better they will turn out.
- Take several photos and select the one that looks the best.
- We print photos that are crisp, clear and well lit, so please make sure the lighting is good and only use the phone's flash if needed. Also, steady your hands to ensure the photograph is in focus.
- While we appreciate the posed photos with flags and local celebrities, we also love natural, candid photos where the subjects aren't necessarily looking at the camera. But make sure you have the subjects' permission\* to use their likeness.

- Be sure to fill out the entire submission form on **WoodmenLife.org/photos**, including the names of everyone in the photo.

Contact your Community Outreach Advisor with any questions regarding photos.

\*Please note: WoodmenLife needs a completed photo release form to use, publish or distribute a person's image, name, voice, and/or likeness, in whole or in part, for the purposes of promotion, education or marketing use. Minors featured in photos must have a parent or guardian fill out and sign a personal release form that can be uploaded at the time the photo is submitted. Find the release form at WoodmenLife.org/file-downloads/7810-R-0319.pdf





• The best photographs come from the best events. Plan ahead. Stake out places to take the best photos ahead of time.

 Don't be afraid to experiment — try different angles by kneeling near the ground or standing on a chair to get a bird's-eye view.



# **Community Service** Across the Country

Last summer and fall, WoodmenLife Sales Representatives, members and other volunteers highlighted our reputation for community service through the Giving Together program. The program provided funding for Representatives to organize and conduct community beautification projects like painting at youth football fields, erecting flagpoles at churches and landscaping at community centers. In all, 343 community service projects were completed across the country. Thank you for being a part of our Giving Together efforts!



Representative to find out how you can support your community.



The landscaping around the **Beulaville Town Hall** was refreshed with new pine straw around the building, trees, sign and flagpole.

### **GIVING TOGETHER: COMMUNITY BEAUTIFICATION PROJECTS**



The Perry County Historical Museum was in need of cleanup after neglect amid the pandemic. The grass was mowed, the retaining wall was pressure washed and the antique windows were hand cleaned.





Help was provided to disabled Army Veteran Jonathan Merchant: The yard and flower beds were cleaned up, a room was painted and household repairs were made





On behalf of the Kingston City Hall and Kingston Alumnae Association, the city park's Food Blessing box and Little Free Library box received a fresh coat of paint, and a reading bench, shade tree and flowers were donated.



An outdoor reading and visiting area was installed at the Hill Group Home.





The Monroe County Parks and Recreation Department got help adding seasonal plants to one of the community's parks.

### **GIVING TOGETHER: COMMUNITY BEAUTIFICATION PROJECTS**



Volunteers bought and installed a window AC unit in the fieldhouse for the North Davidson High School football team.



Volunteers helped pull weeds, plant flowers and lay mulch in the garden and patio area of the Weathervane Playhouse, a nonprofit theater.



The group assisted senior citizens with porch repairs and yard debris removal.



Landscaping and flower beds were added at the Tipton County Alternative Learning Center, Teen Learning Center and Adult Education Center.

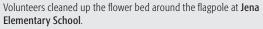
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Cleaning up at Eden Elementary School included pressure washing the building, painting the parking lot and landscaping the playground.

### **GIVING TOGETHER: COMMUNITY BEAUTIFICATION PROJECTS**











Cleanup at the Barnwell Baptist Church courtyard included adding new rocks,

plants and chairs.





An outdoor classroom was built at **Spring Hill Elementary School**. The space will allow students to develop skills in a nature-based learning environment.



The group worked to beautify and reduce the noise in an outdoor lunch and classroom area at Byne Christian School.



The team provided trash bags, gloves and reach tools, and it helped clean up trash along a highway with the **Graves County Sheriff's Department**.



# **Snowball Express a Success**

n Dec. 11, 2021, the Gary Sinise Foundation held its annual Snowball Express event. The event supports the children and surviving spouses of fallen military heroes. It is a fiveday experience that sends the families to Walt Disney World® Resort. Unfortunately, due to COVID-19, sending more than 1,700 children to Florida was not feasible in 2021. The Gary Sinise Foundation quickly came up with a different solution: a virtual event. To facilitate this, volunteers gathered in Disney's Coronado Springs Resort to put together boxes of goodies to be shipped to the families taking part in Snowball Express.

The Gary Sinise Foundation contacted WoodmenLife about the opportunity to participate in the box-packing event. As part of our ongoing support of the Foundation, Kelly Smith, the WoodmenLife Community Outreach Advisor in Florida, was more than happy to round up a group of volunteers to help.

WoodmenLife sent 15 volunteers to load 2,200 boxes full of goodies for families of the fallen.

WoodmenLife sent 15 volunteers to load 2,200 boxes full of goodies for families of the fallen. The boxes included toys, treats, scrolls to write messages to their loved one, and more.

"It was an honor to be invited and to be offered an exclusive volunteer opportunity," Smith said. "It was kind of a surreal experience. It's so special."

The boxes were shipped both nationally and internationally.

Outside of the wintertime event, the Gary Sinise Foundation holds year-round programming for families, focusing on education and community-building.





WoodmenLife.org is about to get even better! Our Web Services team has worked hard for the past few months to bring you some outstanding new features. The new site will be ready for you to enjoy this spring. We've responded to some of your user input directly to improve your experience on our site. Some of the new benefits include:

- Improved site navigation to find information more easily

- Nate Eicher, Supervisor, Web Services and project lead, had this to say about the new site improvements: "We wanted members to be able to have a seamless navigation experience. By completely redeveloping our website with newer technology, members can find what they need quickly, with no lag in load times." Eicher added that his team has worked hard to make WoodmenLife.org the best it can be for our visitors.
- We're always looking for new ways to make your browsing experience more efficient and to serve you better. We encourage you to find out more about our products, services, WoodmenLife Extras, chapter events, and activities. It's all at your fingertips at **WoodmenLife.org**

## New Website Improvements **Coming Soon**

- Faster load speeds to help you get to what you are looking for more quickly
- Ability to quickly search for specific chapters, so you can get connected to a chapter near you
- Ability to guickly search for events and activities for you and your family



# **Community Spirit**

Take a photo at your next chapter event and upload it at **WoodmenLife.org/photos** 



Chapter 130 presented American flags and a flagpole to Plantersville Middle School. Pictured from left are: member Jannie Brown, Sales Representative Craig Shannon, school principal Lindsay Brett, and member Allen Brown.



Chapter 86 presented gift bags filled with goodies to the residents at Bear Creek Healthcare in De Queen, AR.



Emmy Jarjoura, Chapter 100 secretary, presented backpacks filled with food for students in need to Haley Jenkins, assistant principal at Strayhorn School, for students in need.





donation for future students.





On behalf of Chapter 6035, Treasurer Mistie Short, Secretary Shellie Blevens and Vice President Laura Morland presented Toys for Tots with 49 toys they collected as part of their 4<sup>th</sup> Quarter Common Bond project.



Chapter 54 donated \$20,000 to the Bossier Parish Community College Foundation. The foundation hopes that matching funds from the Louisiana Board of Regents Support Fund will permanently endow this scholarship

> Chapters 19 and 1120 teamed up to build a wheelchair ramp for a homeowner in need.





Chapter 58, which includes volunteer Bobby Russell and Sales Representative Dakota Stokes, shopped for and donated toys to the Tippah County Sheriff's Department as part of the Together for Tippah initiative to sponsor families and children at Christmas.



Members stuffed 62 backpacks with food and presented a check for \$1,000 to the Mt. Pisgah Baptist Church backpack child hunger program. The stuffed backpacks went to students at Spearman and Concrete Elementary schools.



Members Barbara Elliott and Judy Gaudet with \$400 worth of food products purchased by Chapter 308. The food was used to make gift baskets for children in need at Bayou Black School in Houma, LA.



Chapter 58 presented an American and a Texas flag to the New Horizons mental health center in Fredericksburg, TX. The flags will be flown from the center's WoodmenLife flagpole.



Chapter Secretary Connie Smith, right, presented a U.S. flag to Heath Hunley and Patrick Ewing with the Fairfield Park District. In all, Chapter 635 presented five 5' x 8' flags to the park district.





For its 4<sup>th</sup> Quarter Common Bond project, Chapter 142 provided household items, groceries and childcare necessities to Providence House, Inc., a nonprofit crisis nursery that provides emergency shelter for at-risk children and families. Pictured from left are: Danielle Davis, supervisor at Providence House; Aubrey Caldwell, Sales Representative; Madeline Rodriguez, chapter president; and Latoya Putnam, Sales Representative.



Members of Chapters 271 and 1154 collected and donated 200 care packages to the Pointe Coupee Council on Aging.



Members presented an American flag to the Rock Creek Baptist Church in Shawnee, OK.

3	9	4	6	8	2	5	1	7
8	7	2	5	4	1	3	9	6
5	1	6	3	9	7	2	8	4
1	2	5	9	6	4	8	7	3
6	3	8	7	2	5	1	4	9
7	4	9	1	3	8	6	2	5
9	5	7	8	1	6	4	3	2
4	8	3	2	5	9	7	6	1
2	6	1	4	7	3	9	5	8

Answer key from Sudoku on Page 41





Chapter 6 members presented flags to the New Mexico Military Institute. Pictured from left are: Chapter Secretary Julie Baxley, Supt. Jerry Grizzle, Chapter President Shawn Alvarado, and Chief of Staff Col. David West.



Chapter 152 presented a check for \$500 to the Hartsville Fire Department. From left are: Sales Representative Orville Anderson, Chapter Treasurer Johnny Odom, Fire Chief Jeff Burr, and Chapter President John (Bootsie) Griggs.

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Chapter 1 members presented Angel Tree gift items and Silver Bells gift items to the Salvation Army as part of its 4<sup>th</sup> Quarter Common Bond project. Pictured are Chapter President Chris Roessler and Canadian County Salvation Army representative Lois DeBerry.

### Answer key from word search on Page 40

T F U Z M B A T M X X F E T M V G R F H P G L X V Q X T K F S S V O V N R W O D LUBBBLPHHWYAJWNLZVLV UKSVQSLAREVKŠXMIVUQU XWABGTPWEG<u>JPSTEH</u>NDWA SXAYLANJNJELCNIQGCDR EHPIQUREEJQGUZVGLMIO EVBUXYEQWYQCODDRDJCD D J N G I Y W B E D N N C D E A O N A X S K G A M V I F E N I V C X O S W V V O O Y M G M B B V E L I U E J U S B L C Y G Z E M N B L U R N L A L J I E K V Y E E F L O E I WO A R F S S K N L H E R G P B O L O L E T S X O R R H O N V G O I D J N B Y C L T G S E K B L X F V V I X A F M X U V Z X E H O A M G C D W Z X Y A O B H B T O J B E G W R W T S O L D T A R D W R H T S Z O A M B C R O C U S Y L Q G Q S W I E E Z U D Q V F D U B E D IPLAEOWSRAARQYJQJKSS AWUCRZHYACINTHFGÉIRD N P B V L D W O Z M U A I X D M D T K O X D C A Y E E Y X K J P Z Y A N N E X R K K E N G K A V C L C R N A V L S X T ORPHWIANSNORFUZUKEDS BLRDSONGIWONSDIWUCTH NGLCNRRHNLUHYILLAC PLDIPMMMXBGRAINDROPK K L F H V L U A S A F C T U P L L I B D J B R C Y E C V L M V Z L N N L A S M P





On behalf of Chapter 897, Sales Representative Patricia Edwards, right, presented a flag to Dr. Nan Johnson, principal of Washington School in Greenville, MS.







Members of Chapter 897 in Greenville, MS, provided care packages and a door hanger for Our House, an organization that houses victims of domestic abuse.

Chapter 2, represented by Apolonio and Carla Jaramillo, purchased and filled backpacks with toiletries and cold-weather items for the homeless community in Las Vegas, NM.



Chapter 580, represented by member Joan Cooper, right, helped the Thomasville Salvation Army fulfill 10 Angel Tree requests. Lt. Kirbi Reyes accepted on behalf of the Salvation Army.

## Spring is in Reach!

Time to clean out those garden beds and get ready to smell the flowers.

Try these fun spring-themed activities to prepare.

### Word search

TFUZMBATMXXFETMVGRFH P G L X V Q X T K F S S V O U M R W O D LUBBBLPHHWYAIWNLZVLV U K S V O S L A R E V K S X M I I H Q U VWABGTPWEG | PSTEHNPWA SXAYLAMINIPICNICGCDR EHPIQURBEIQGUZVGLMIO EVBUXYEDWYQCODDRD|CD D | N G I Y W B E D N N C D E A O N A X S K G A M V I F E N J V C X Q S W V V O O Y M G M B B V E L I U E I U S B L C Y G Z E M N B L U R N L A L | I E K V Y E EFLOEIWOARFSSKNLHERG P B O U Q U E T S X O R R H O N V G O I D | N B Y C L T G S E K B L X F V V I X A F M X U U Z X E H O A M G C D W Z X Y AOBHBTOJBEGMRWTSOILT LQGDSWIEEZUDQVFDURED I P L A E O W S R A A R Q Y | ΟΙΚ SS AWUCRZHYACINTHFGEIRD BVLDWOZMUAIXDMDTKQ ΝΡ X D C A Y E E Y X K | P Z Y A N N E X R K K E N G K A N V C L C R N A V L S X T Q R P H W | A N S N O R F U Z U K E D S ΒI SONGIWONSDIWUC ΤН R D NGLCNRRRHNLUHYILILAC P L D I P M M M X B G R A I N D R O P K K L F H V L U A S A F C T U P L L I B D | B R C Y E C V L M V Z I N N I A S M P

Tulip Crocus Garden Birdsong Raindrop Blossom Thaw Bouquet Buttercup Seeds Worms Zinnias Picnic Grass Soil Kite Equinox Cleaning Renew Lilac Hyacinth Gardenias Bluebell

Tower Word Scramble Find answers below.)	
. Rsii	4
. Mpsrreoi	5
. Uitlp	
): What did one flower say to th	e other C

that was lost in thought? A: "A peony for your thoughts?"

### Sudoku Puzzle

	9			8				
			5		1	3		6
	1	6	3			2		
1				6			7	
6	3						4	9
	4			3				5
		7			6	4	3	
4		3	2		9			
				7			5	

(Find answers on Page 37.)

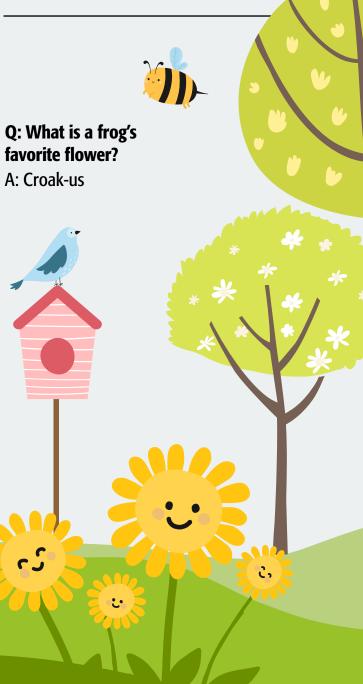
(1) Iris; (2) Primrose; (3) Tulip; (4) Snapdragon; (5) Daffodil

(Find answers on Page 38.)



### 4. Sanonrpgad

### 5. Fladiofd



### In Memoriam

James Avery Baker

Age 67

Chapter 62

Thomasville, NC

Harold Fipps

Chapter 130

Chadbourn, NC

Vardaman, MS

Age 81



David Bailey Age 48 Chapter 491 Talladega, AL Recruiting Sales Manager



Ruby Carsone Age 84 Chapter 5 Hopkinsville, KY





Barbara Mae Lanie Age 83 Chapter 698 Valparaiso, FL





Age 92 Chapter 26 Anderson S(





Delores "Elaine

Bateman

Age 74

Age 72

Chapter 12113

Drumright, OK

Former WoodmenLife Representative

Jimmv R. Mortor

Age 84

Chapter 803

Seymour, TN

Chapter 11

Oakland, MD

John Edgar Fitzpatrick III

**Dorothy Black** 

Chapter 1152

Cartersville, GA

**Effie Hamilton** 

Age 89

Chapter 20

Leota Peck

Chapter 11

Oakland, MD

Jurisdictional President

Age 95

Cadiz, KY

Age 93

Martha Bridges

Edward Donald Hovt IV

Age 94

Chapter 20

Cadiz, KY

Age 31

Chapter 1945

Blairsville, PA

Eldon Darrell Rudd

Age 74 Chapter 722

Margaret Jo Wasson Age 95 Chapter 1428



Chapter 1



**Jerrell White** Age 80 Chapter 484 Oklahoma City, OK Eddwille, KY





Michael Dear Rutherford

Age 53

Elma Carrol

Chapter 698

Salversville, KY

Dale Felton Johnson

Age 63

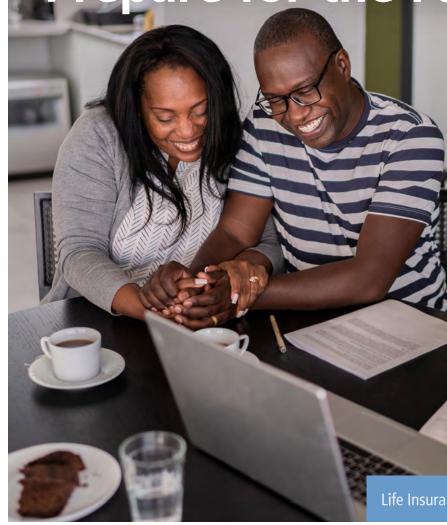
Chapter 115

Jonesboro, LA

Age 82

Arbie Lee Wilks Age 86 Chapter 371 Newton Grove, NC

Plan for Retirement, Prepare for the Future



You've trusted WoodmenLife<sup>®</sup> to help protect your family's financial future with life insurance. You can also trust us to help you prepare for retirement. We offer multiple types of annuities<sup>\*</sup>, all designed to help you create an income stream in retirement.

When you're ready to take the next step toward planning for retirement, we're ready to help provide a solution that best meets your needs.

### Contact your local Representative to find out more.

Products are not available in New York and all products may not be available in all states. Not all Representatives are licensed to sell all products. Contact your local Representative today for more information. At that time, you can discuss the costs, benefits, and details or coverage, including any reductions, exclusions and limitations that may apply.

\*Securities are offered through Woodmen Financial Services, Inc. (WFS), 1700 Farnam Street, Omaha, NE 68102, 877-664-3332, member FINRA/SIPC, a wholly owned subsidiary of Woodmen of the World Life Insurance Society (collectively "WoodmenLife"). Securities other than the WoodmenLife Variable Annuity are issued by companies that are not affiliated with WoodmenLife. This material is intended for general use with the public. WFS is not providing investment advice for any individual or any individual situation, and you should not look to this material for any investment advice. WFS has financial interests that are served by the sale of these products or services. D1625 3/22 Woodmen of the World Life Insurance Society: Omaha, NE

### Albert Eugene Wilson Age 89

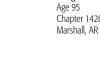
Selma, AL

Age 80

Age 87

Chapter 518

Dennis, MS



Chapter 3



In Memoriam Submission Guidelines:

If you would like your departed loved one included here, please upload a photo of the highest possible quality with his or her full name, age, chapter number, and hometown at WoodmenLife.org/Photos. If it applies, include if they were a Jurisdictional Officer, a National Committee member, a Regional Director, or a National Representative. Thank you.

Life Insurance | Retirement | Financial Security | Community



### **March 2022**

Please note: If members in your household belong to different chapters, the magazine will be sent to the oldest member and will feature events for his/her chapter of record. You can access other chapters' events on WoodmenLife.org. Information concerning events and activities is subject to change. Visit your chapter's website for the most current information.

WoodmenLife®

Woodmen of the World Life Insurance Society (WoodmenLife) is an Equal Access fraternal benefit society. It is the policy of WoodmenLife to seek qualified members on a nondiscriminatory basis and to provide all members with equal access to and allow their participation in WoodmenLife s chapter system, chapter events, fraternal benefits, and all other fraternal activities on a nondiscriminatory basis. If you would like an additional calendar printed, please contact your Community Outreach Advisor.

### PERIODICALS







# WoodmenLife Extras



### Help Your Family Get More Out of Life Now

See inside for details





This special section is removable so you can reference it throughout the year.



## WoodmenLife Introduces New Extra

**LawAssure** Now Available to WoodmenLife Members

WoodmenLife is excited to announce the launch of a new valuable extra — LawAssure<sup>3</sup>. It's an easy-to-use legal document preparation service that allows you to create your own legal documents<sup>4</sup>, all from the comfort of your home.

It's quick, convenient and easy to use. LawAssure's secure workflow lets you store your documents for editing, exporting and printing at a later date. It also lets you share your documents with anyone, such as a family member or trusted advisor.

## Self-Service Legal Documentation

### Easy-to-Use Online Templates

Advance planning makes change — even the difficult change involved in illness or death — easier to cope with. With LawAssure, WoodmenLife members can create customized wills, powers of attorney and healthcare directives with free, easy-to-use online templates.

### Get started with three simple steps:

- 1. Go to WoodmenLife.org/LawAssure
- 1. Click "Get Started Today" and then click "Register"
- 2. Enter the access code and identity code

If you do not have the codes, contact your local Representative or call WoodmenLife Customer Service at 1-800-225-3108 to get them.

For more information, visit WoodmenLife.org/LawAssure

### **Helping to Pay for College**

### Scholarship Opportunities for Your Children

Since 2017, WoodmenLife has awarded scholarships<sup>1</sup> worth \$2.1 million to high school graduates for continuing educational opportunities through the WoodmenLife Focus Forward Scholarship<sup>®</sup>.

Scholarships may be used at trade schools, colleges and universities to help pay for education-related expenses, which include tuition, fees, books, supplies, and room and board. Eligible WoodmenLife members who are recent high school graduates are welcome to apply.

WoodmenLife Focus Forward Scholarships	
Stoppediate States	available
\$2,500 15 scholarships ava	ilable
up to 865 scholarships a	vailable

*"It was a huge surprise, and it is a great honor to receive this scholarship."* – Cody R.

### **How We Choose**

Scholarship applicants will complete an online application that includes short essay questions. Scholarships will be considered for those students who:

- Make a difference in their community through volunteerism
- Want to make their community a better place to live
- Want to pursue a career as a leader in their community
- Demonstrate their academic performance by providing their transcripts and GPA

Previous WoodmenLife Focus Forward Scholarship recipients are not eligible.

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For more information on the WoodmenLife Focus Forward Scholarship, go to WoodmenLife.org/Scholarships

### **Repaying Student Loans**

### Help to Lighten the Load of Your Student Loans

We can help you get closer to financial security through the WoodmenLife Student Loan Relief program, which offers the opportunity to apply for a \$1,000 award<sup>1</sup> to reduce the burden of student loan debt.

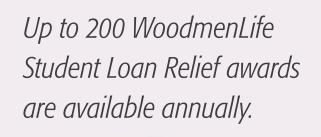
### **How We Choose**

Award applicants will complete an online application that includes short essay questions. Awards will be considered for those members who:

- Make a difference in their community through volunteerism
- Want to make their community a better place to live

For more information, go to WoodmenLife.org/Student-Loan-Relief

Awards are made payable to the lender/servicer of the student loan to pay on outstanding principal balance only (not to satisfy regular payment obligations). Awards may be taxable to the recipient. Financial need is not a consideration and previous WoodmenLife Focus Forward Scholarship recipients are not eligible.



### **Rebuilding After a Natural Disaster**

### Help to Get You Back Home

We can't stop natural disasters, but we can help members of the WoodmenLife family who experience one by providing financial assistance of up to \$1,000<sup>1</sup>.

Eligible natural disasters include:

Hurricanes

- Wild/forest fires
- Tornadoes
  Earthquakes

For more information, go to **WoodmenLife.org/Natural-Disaster** 

Floods

### **Honoring Heroes**

### A Tribute to Families of Fallen First Responders

True heroes deserve more. That's why we pay \$25,000<sup>5</sup> to the family of a First Responder member<sup>2</sup> who dies in the line of duty.

WoodmenLife salutes all First Responders who work to keep our communities safe. From the largest metropolitan area to the smallest rural town, we depend on our First Responders to save lives and keep the peace during emergencies. These individuals are true heroes who put their lives on the line every day for people they may not even know.



First Responders may include:

- Firefighters EMTs
- Support staff/volunteers (for example, dispatchers)

Police

Paramedics

We are proud to recognize and support those who give so much<sup>\*</sup>.

For more information, go to WoodmenLife.org/First-Responders

\*Other conditions may also apply.



### **Caring for Your Children**

### Being There for Your Kids When You Can't

Should your children be orphaned, your membership entitles each child up to \$1,000 a month to pay for their care<sup>1</sup>, until they reach the age of 19. In addition, if your child is a full-time post-secondary student, the payments may continue until age 22.

We'll be there for you and your loved ones when you need us most, helping to ensure your child will be supported financially.

For more information, go to WoodmenLife.org/Extras/Orphans-Care-Benefit

### **Saving Money**

### *Everyday Shopping Discounts You Can Use Now*

Our discount program — Life's Perks® — gives you everyday savings<sup>6</sup> at more than 30,000 local and national retailers on items like travel, monthly cell phone expenses, club store memberships, rental cars, and more.

For more information, go to WoodmenLife.org/Discounts



### **Support for Family, Community and Country**

As a member of the WoodmenLife family, you share our commitment to family, community and country. You have opportunities to connect with others, give back locally and honor those who make an impact.

### **National Community Focus**

### Join Our Fight Against Hunger

WoodmenLife helps support our national fight against hunger. Since 2015, we've raised more than \$3 million to provide food to those in need and collected more than 1 million pounds of food.

### **Patriotism**

### Celebrate Your American Pride

We value our American freedoms, just like you. That's why, since 1947, we've presented more than 3.5 million flags to nonprofit organizations, schools and communities nationwide.



Woodmen of the World Life Insurance Society Home Office: Omaha, Nebraska 1-800-225-3108 woodmenlife.org

An Equal Opportunity Organization

1. WoodmenLife Extras are available to members. An individual becomes a member by joining our shared commitment to family, community and country, and by purchasing a WoodmenLife product. These extras are not contractual, are subject to change and have specific eligibility requirements. Some WoodmenLife Extras include additional membership requirements including length of membership, number of qualifying members in household and/or a qualifying event. 2. An individual becomes a member by joining our shared commitment to family, community and country, and by purchasing a WoodmenLife product. 3. WoodmenLife has entered into a sponsored marketing relationship with Epoq, Inc. (Epoq) to offer document preparation services to WoodmenLife members. Epoq is an independent service provider. WoodmenLife is not affiliated with Epoq and does not administer these document preparation services. WoodmenLife does not provide, is not responsible for, does not assume liability for, and does not guarantee the accuracy, adequacy or results of any service or documents provided by Epoq. WoodmenLife, its employees and representatives are not authorized to give legal advice. 4. Not all services are available in all states. 5. \$25,000 benefit applies to officially registered non-military First Responders. WoodmenLife Extras are not contractual, are subject to change and have specific eligibility requirements. 6. WoodmenLife is not affiliated with these companies and does not administer these discounts for products or services. Purchase insurance and annuity products that meet your financial situation, needs and objectives. Never purchase insurance and annuity products for the sole purpose of qualifying for non-guaranteed membership extras.